ALTO double event London 2019 - Leaders in Training

Venue: County Hall, London
Time and date: Monday, 2nd September 2019
08:45 – 12:30
Andrew Needham – Driving Improved Financial Performance

Session summary: To give future business leaders the skills and confidence to play an active part in driving the improved financial performance of their organisation.

Topics covered will include:
• Defining and measuring financial success for a language school or college
• Reading the core financial reports for a school or college
• The critical levers that future leaders should consider and use to improve financial performance by either growing revenue or managing costs or investment more effectively
• The importance of cashflow and techniques to improve cash generation
• How financial decisions can drive the value a language school or college and specific actions to increase the value of your business.

Introducing our presenter

• Business professional with 20+ years’ experience working with CFOs, HR and L&D specialists in leading organisations.
• Skilled communicator, facilitator, coach and tutor with natural skill to bring out the best from people.
• Wealth of experience working with leading businesses in areas including business development, financial management and strategic planning.
• Works with clients to create and deliver development solutions that enable people to connect their actions to the business results of their organisation.
• Qualified finance professional with the rare ability to bring numbers to life and them engaging and relevant to business people of every background and level.

Read more about Andrew at embeddingperformance.com